#### FIRST INSURANCE<sup>®</sup> of canada — FUNDING a WINTRUST COMPANY

## **FirstInSite** Lite<sup>™</sup> Quotes

#### Topics covered in this guide

- > Create a Quote
- > eSignature with DocuSign
- > Search for a Quote
- > Tips

## **FirstInSite**Lite<sup>™</sup>

## Log in to First InSite Lite™

- Click on the First InSite Enhanced™ login button on the firstinsurancefunding.ca home page
- Login with your user name (email address) and temporary password provided in your welcome email



#### New Business Quotes

#### > Click **Quotes** in the Menu



> Click **Start** in the Create a new quote section

Currency: CAD [+]				Français	S & Logout
<b>First</b> InSite <sup>Lite</sup>	Quotes	Renewals	Accounts	Additional Premium	Contact Us
Create a new quo	ote	Name	Search	for a Quot	e
$\overset{\otimes \equiv}{\equiv} \\ \overset{\$}{}$		Quote Nu	mber	Customer ID	
Start >			S	earch >	

- Contracts can be
   Continuous Pay or
   Standard
- Choose Commercial or Personal (if available)
- > Enter your client's details
- Reference your BMS ID for that client in the Broker Reference field if you wish

Currency: CAD 📢					Françai	s 🔒 Logout
<b>First</b> InSite <sup>Lite</sup>		Quotes	Renewals	Accounts	Additional Premium	Contact Us
Quotes						
Type Quote	Contract Standard	~	Line of Business	~		
Client						
Company Name ABC Company Contact Name					Document Langu English Broker Referenc	
Address 123 Any Street						
City	Province		Postal Code		Country	
Toronto	ON	~	A1A 1A1		Canada	
Email john.smith@abc.com		Phone No. 55555	umber 555555			

- Enter premium and policy information
- To add multiple policies, click Add another policy
- > When complete, click Continue

emium		Taxes	Policy Fees	Total Premium	Contract Effective (	Date 🔞
25,000.00		0.00	0.00	25,000.00	13/12/2017	m
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- Select the desired Pricing Program
- The Financials will automatically populate
- > Edit the Down Payment, if desired
- > Edit the First Installment Date, if desired
- Click Create Payment
   Options

Pricing Programs				
C 12 Equal Installments				
17% Down, 10 Instellments				
O 20% Down, 9 Installments				
<ul> <li>Personal - 17/10, 0N, 30 Days</li> </ul>				
Financials				
APR	10.990 %			
Flat Rate	4.238 %			
Total Premium	25,000.00			
Down payment	4,250.00	17.000 %		
Amount Financed	20,750.00			
Finance Charge	1,059.50			
Application Fee	35.00			
Total Payments	21,809.50			
Number of Installments	10			
Installment Amount	2,180.95	First Installment Date ()	15/09/2017	m
< Back				
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#### **Policy Payment Options**

The Payment
 Options Form is
 created and ready
 to send to your
 client.



#### **Policy Payment Options**

> You and/or your client receives an email with their payment options

Put 1/28/2021 1256 PM deintservices@firstinsurancefunding.ca Your Insurance Payment Options from Dan Lawrie Insurance Brokers   Policy Payment ID Number 33902.         To       Dikroto, Missa Reterrition Niley       Expire: 1/27/2028         Premium FinanceAgreement.pdf 105 K8       .         Please Ind attached copy of your Policy Payment Options form. Please click here to digitally sign your documents. Should you have any questions please contact your broker, Bree Roy, at bree.coyBfinatinsurancefunding.ca, from Dan Lawrie Insurance Brokers. Additional details below. Thank you.         Policy Payments ID: 33902 Effective Date: 11/03/2019 Total Premium: § 25,00.00 Down Payment: § 4,250.00 is due within 48 hours of contract acceptance. Payment: St. 250.00 is due within 48 hours of contract acceptance. Payment: § 4,250.00 is due within 48 hours of contract acceptance. Payment: § 4,250.00 is due within 48 hours of contract acceptance. Payment: § 4,250.00 is due within 48 hours of contract acceptance. Payment: § 4,250.00 is due within 48 hours of contract acceptance. Payment: § 4,250.00 is due within 48 hours of contract acceptance. Payment: § 4,250.00 is due within 48 hours of contract acceptance. Payment: § 4,250.00 is due within 48 hours of contract acceptance. Payment: § 4,250.00 is due within 48 hours of contract acceptance. Payment: § 4,250.00 is due within 48 hours of contract acceptance. Payment: § 4,250.00 is due within 48 hours of contract acceptance. Payment: § 2,2308         Friestervices@firstinsurancefunding.ca         www.firstinsurancefunding.ca	Image: Distributions of Distr			
To       DNardo, Helissa         Returnion Rolicy       Winnust Default Retention Policy (7 years)       Expires       1/27/2028         Image: Tremium FinanceAgreement.pdf       Image: Tremium FinanceAgreement.pdf       Image: Tremium FinanceAgreement.pdf       Image: Tremium FinanceAgreement.pdf         Please find attached copy of your Policy Payment Options form. Please click here to digitally sign your documents. Should you have any questions please contact your broker, Bree Roy, at bree. roys@firstinuurancefunding.ca, from Dan Lawrie Insurance Brokers. Additional details below. Thank you.         Policy Payments ID:       33902         Effective Date:       1/03/2019         Total Premium:       \$ 25,000.00         Down Payments:       3 2,200.01 is due within 48 hours of contract acceptance.         Payments:       10 of \$ 2,246.44         Thank you,       FIRST Insurance Funding of Canada         20 Toronto Street, Suite 700       Toronto, on MSC 288         Ti:       1888 212 2238         E::       E::         E::       E::         E::       Image: Construct Construction of Const	To         DNardo, Melissa           Retrollon folixy         Winnus Default Retention Policy (7 years)           Epirers:         1/27/2028   Please find attached copy of your Policy Payment Options form. Please glick here to digitally sign your documents. Should you have any questions please contact your broker, Bree Roy, at bree. roySilfiratinsurancefunding.ca, from Dan Lawrie Insurance Brokers. Additional details below. Thank you. Please find attached copy of your Policy Payment Options form. Please glick here to digitally sign your documents. Should you have any questions please contact your broker, Bree Roy, at Effective Data: 10 your Payments ID: 33002 Effective Data: 21 your Policy Payment Questions please contact your broker, Bree Roy, at Effective Data: 23 your Policy Payment Questions please contact your broker, Bree Roy, at Units (2 your payments) in the plant attached copy of your Policy Payment Questions please contact your broker, Bree Roy, at Units (2 your Payments) in the plant attached copy of your Policy Payment Questions please contact your broker, Bree Roy, at Units (2 your Payments) in the plant attached copy of your Policy Payment Questions please contact your broker, Bree Roy, at Units (2 your Payments) in the plant attached copy of your Policy Payment Questions please contact your broker, Bree Roy, at Units (2 your Payments) in the plant attached copy of your Policy Payment (2 your Payments) in the plant attached copy of your Policy Payment Questions plant attached copy of your Policy Payment Questions plant attached copy of your Policy Payment (2 your Policy Payments) in the plant attached copy of your Policy Payment (2 your Policy Payment Policy Payments) FIGE the plant attached copy of your Policy Payment (2 your Policy Payments) in the plant attached copy of your Policy Payments) FIGE the plant attached copy (	Thu 1/28 clients Your In	a/2021 1256 PM ervices@firstinsurancefunding.ca surance Payment Options from Dan Lawrie Insurance B	irokers   Policy Payment ID Number 33902
Retention Policy Wintrust Default Retention Policy (7 years)       Expires 1/27/2028         Image: Premium FinanceAgreement.pdf       105 KB         Please find attached copy of your Policy Payment Options form. Please click here to digitally sign your documents. Should you have any questions please contact your broker, Bree Roy, at bree roys/firstilnsurancefunding.ca, from Dan Lawrie Insurance Brokers. Additional details below. Thank you.         Policy Payments ID: 33902       Effective Date: 11/03/2019         Total Premium: \$ 25,000.00       Down Payment: \$ 4,250.00 is due within 48 hours of contract acceptance.         Payments: 10 of \$ 2,246.44       Thank you,         FIRST Insurance Funding of Canada       20 foronto Street, Suite 700         Toronto, On MSC 288       TF: 184882422238         F: elentiser/vicesifingtinsurancefunding.ca       www.firstinsurancefunding.ca	Retention Policy Wintrust Default Retention Policy (7 years)       Expire: 1/27/2028         Image: PremiumFinanceAgreement.pdf	To DiNardo, Melissa		
Premium/FinanceAgreement.pdf         105 KB    Please find attached copy of your Policy Payment Options form. Please click here to digitally sign your documents. Should you have any questions please contact your broker, Bree Roy, at bree.roy@firstinsurance.unding.ca, from Dan Lawrie Insurance Brokers. Additional details below. Thank you. Policy Payments ID: 33902 Effective Date: 11/03/2019 Total Premium: \$ 25,000.00 Down Payment: \$ 4,250.00 is due within 48 hours of contract acceptance. Payments: 10 of \$ 2,246.44 Thank you, <b>FIRST Insurance Funding of Canada</b> 20 Toronto Street, Suite 700 Toronto, ON MSC 288 TF: 1888 232 2238 FF: 1882 232 238 FF: 1882 232 238 FF: 1882 322 228 FF: 1882 322 228 FF: 1882 732 2238 FF: 1882 732 738 FF: 188	Premium/FinanceAgreement.pdf         105 KB    Please find attached copy of your Policy Payment Options form. Please click here to digitally sign your documents. Should you have any questions please contact your broker, Bree Roy, at bree. roy/affirstinsurancefunding.ca, from Dan Lawrie Insurance Brokers. Additional details below. Thank you. Policy Payments ID: 33902 Effective Date: 11/03/2019 Total Premium: \$ 25,000.00 Down Payment: \$ 4,250.00 is due within 48 hours of contract acceptance. Payments: 10 of \$ 2,246.44 Thank you, <b>FRST Insurance Funding of Canada</b> Zioronto, Street, Suita 700 Toronto, ON MSC 288 TF: 1 888 232 2238 E: cleentservices@Birstinsurancefunding.ca	Retention Policy Wint	rust Default Retention Policy (7 years)	Expires 1/27/2028
Please find attached copy of your Policy Payment Options form. Please <u>click here</u> to digitally sign your documents. Should you have any questions please contact your broker, Bree Roy, at bree.coy@firstinsurancefunding.ca, from Dan Lawrie Insurance Brokers. Additional details below. Thank you. Policy Payments 1D: 33902 Effective Date: 11/03/2019 Total Premium: \$ 25,000.00 Down Payment: \$ 4,250.00 is due within 48 hours of contract acceptance. Payments: 10 of \$ 2,246.44 Thank you, FIRST Insurance Funding of Canada 20 Toronto Street, Suite 700 Toronto, ON MSC 288 TF: 1 688 232 2238 E: clientservices@firstinsurancefunding.ca www.firstinsurancefunding.ca	Please find attached copy of your Policy Payment Options form. Please <u>click here</u> to digitally sign your documents. Should you have any questions please contact your broker, Bree Roy, at bree.roys@firstinsurancefunding.ca, from Dan Lawrie Insurance Brokers. Additional details below. Thank you. Policy Payments 12,3002 Effective Date: 11/03/2019 Total Premium: \$ 25,000.00 Down Payment: \$ 4,250.00 is due within 48 hours of contract acceptance. Payment: \$ 4,250.00 is due within 48 hours of contract acceptance. Payment: \$ 4,250.00 is due within 48 hours of contract acceptance. Payment: \$ 4,250.00 is due within 48 hours of contract acceptance. Payment: \$ 4,250.00 is due within 48 hours of contract acceptance. Payment: \$ 4,250.00 is due within 48 hours of contract acceptance. Payment: \$ 4,250.00 is due within 48 hours of contract acceptance. Payment: \$ 4,250.00 is due within 48 hours of contract acceptance. Payment: \$ 4,250.00 is due within 48 hours of contract acceptance. Payment: \$ 4,250.00 is due within 48 hours of contract acceptance. Payment: \$ 4,250.00 is due within 48 hours of contract acceptance. Payment: \$ 4,250.00 is due within 48 hours of contract acceptance. Payment: \$ 1,388 232 2238 Effective Total Effective Suite 700 Toronto, ON MSC 288 Fr: 1 888 232 2238 Effectives@firstinsurancefunding.ca www.firstinsurancefunding.ca	PremiumFina 105 KB	nceAgreement.pdf _	
		Please find attach bree.roy@firstinsi Policy Payments I Effective Date: 11 Total Premium: \$ Down Payments: 10 of 9 Thank you, FIRST Insuranc 20 Toronto Street Toronto, ON M5C TF: 1 888 232 22 E: clientservices@ www.firstinsuranc	ed copy of your Policy Payment Options form. Please urancefunding.ca, from Dan Lawrie Insurance Brokers D: 33902 /03/2019 25,000.00 4,250.00 is due within 48 hours of contract acceptar \$ 2,246.44 e Funding of Canada , Suite 700 288 38 offrstinsurancefunding.ca cefunding.ca	click here to digitally sign your documents. Should you have any questions please contact your broker, Bree Roy, at , Additional details below. Thank you. rce.

#### **Paperless Payment Options**

 The insured begins the process by clicking on the link in the email and selecting desired payment option

Best Insurance Inc.		
Best Insurance Brokers Inc.	4490 Sec	ond Street, Ottawa, ON, K6H 387
Insured/Borrower: ABC Company	Total Pren	ium: 21,600.00
Payment Options		
Select a payment method below.		
Monthly Payment Plans		
Monthly Bank	Pay for your premium with convenient monthly installments from your bank account. Click the Monthly Bank Withdrawal button to digitally si your Premium Finance Agreement.	3.00% Flat Rate
Monthly Credit Card	Pay for your premium with convenient monthly installments via your oresit card. Click the Monthly Cleak Card button to digitally sign your Premium Finance Agreement and register your credit card.	3.00% Flat Rate + 2.97% System Access Fee
Full Payment Options		
Credit Card	Pay for your full premium with your credit card. Click on the Credit Card button to proceed to the secure payment page.	2.97% System Access Fee
Interac*	Pay for your full premium up to \$10,000 via Interac <sup>6</sup> . Click the Interac <sup>6</sup> button and complete your email address. A payment link will be emailed to you.	No charge
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Single Bank Withdrawal	Pay for your full premium from your bank account. Click on the Single Bank Withdrawal button to proceed to t secure payment page.	he \$3.00
Please note, confirmation of payment does not bind cor You must receive coverage confirmation from your inso	verage. erance broker.	Easy monthly payment plans provided by FIRST INSURANCE — OF CANENA — FUNDING AWINTRUST COMPANY
Home Terms and Conditions Refund Policy :	Security Privacy Policy Contact	PolicyPayments

#### Monthly Payments

 Upon selecting Monthly Bank Withdrawal, the insured will be directed to DocuSign to initiate the eSignature

FIRST	nsurance Funding of Canada			Powered by DocuSign
hank your for c	hoosing FIRST Insurance Funding of Canada.	-		
/lew More Please	read the <u>Electronic Record and Signature Disclosure</u> . agree to use electronic records and signatures.		CONTINUE	OTHER ACTIONS •
	4490 Second Street Ottawa, ON K5H 3B7	Flat Rate	4.34%	
		Number of Installments	10	
	Please complete the form below and return to you broker.	First Payment Due Date	27-Nov-2025	
	Transactions related to this payment plan will appear on	Currency	CDN	
	your bank statement as FIRST Ins. Fund. Please be	Line of Business	Commercial	
	advised that any outstanding down payment, application fee, and/or past due installments at the time of contract acceptance will be debited within 2 business days. Please provide your email and cell phone number. This information is only used to communicate with you	Installment A \$1,828	mount 	
	Insured Email:			

#### eSignature | Client Process

# Conveniently Sign Agreements Anywhe Anytime eSignature

#### **Broker Signature**

- Once insured signs the Premium Finance Agreement (PFA), you will receive an email to access the document and complete the process
- Click Review
   Document to proceed



#### **Broker Signature**

#### > Click Continue





 Answer the down payment questions and click Next



	(Signature of Broker) (Name and Acceptance by Insured The Insured has incurved a copy of the Agreement and read it in its entirety. Upon exec one, acknowledges and agrees to all terms and provisions herein. If the Insured is not a behalf of discarged insureds. The Insured is not required to enter into this financing arra By Careful, Ca. all. Sarah Sarith ABI	t Title) cution of this Agreement, Insured(s), jointly and severally if more than an individual, the undersigned is autonized to sign this Agreement on angement as a condition for obtaining insurance. IC
	(Name and Name and Name and Name and Name and	Title)
Select the s	Adoot Your Signature	FINISH OTHER ACTIONS 7
	Confirm your name, initials, and signature.	
	* Required	
	Sarah Smith	33
	SELECT STYLE DRAW	
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NEX	Sarali Smith SS A16E23D27494407	
2	By selecting Adopt and Sign, I agree that the signature and initials will be the electronic represents my agent) use them on documents, including legally binding contracts - just the same as a pen-ar	tation of my signature and initials for all purposes when I (or ind-paper signature or initial.
A	CANCEL	
	Hard and a state of the state o	no rive, suite 1700 - Seattle - Washington 96104 - (200) 215 0200 forsishe com
		Change Language - English (US) * Copyright © 2020 DocuSign Inc.   128
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#### > Click Sign

#### Review signature. Click Adopt and Sign

 Your signature appears in the document. Click Finish

#### Paperless Process Complete

 > Upon completion, FIRST Canada will be automatically notified of the completed submission. Notice of Acceptance (NOA) will be sent to the broker and client once the contract is processed



No more printing, scanning, or emailing necessary with new paperless workflow

## Search for a Quote

> Enter any required info into one of the Search fields and click **Search** 

Currency: CAD [+]				França	ais & Logout
<b>First</b> InSite <sup>Lite</sup>	Quotes	Renewals	Accounts	Additional Premium	Contact Us
Create a new quo Start >	ote	Name Quote Nur	Search	for a Quo Customer ID	ete

## Search for a Quote

- A list of matching results will be displayed
- Select the quote you wish to access by clicking on that specific quote line

<b>'irst</b> InS	SiteLite	Quotes	Renewals	Accounts	Additional Premium	Contact Us
		Search	for a Quote	Э		
Name		Quote Number	Cust	omer ID	_	_
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Quote Number	Name	Quoted By	Quoted Date	Total Premium	Down Payment	Number of Installments
Quote Number	Name Jane Doe	Quoted By James Holden	Quoted Date 02/03/2021	Total Premium 1,200.00	Down Payment 204.00	Number of Installments
Quote Number	Name Jane Doe BC Renewal Test	<b>Quoted By</b> James Holden James Holden	Quoted Date 02/03/2021 02/03/2021	Total Premium 1,200.00 1,509.99	Down Payment 204.00 309.99	Number of Installments 10 9
Quote Number	Name Jane Doe BC Renewal Test BC Renewal Test	Quoted By James Holden James Holden James Holden	Quoted Date 02/03/2021 02/03/2021 02/03/2021	Total Premium 1,200.00 1,509.99 1,509.99	Down Payment 204.00 309.99 309.99	Number of Installments 10 9 9
Quote Number	Name Jane Doe BC Renewal Test BC Renewal Test BC Renewal Test	Quoted By James Holden James Holden James Holden James Holden	Quoted Date           02/03/2021           02/03/2021           02/03/2021           02/03/2021           02/03/2021	Total Premium 1,200.00 1,509.99 1,509.99 1,509.99	Down Payment 204.00 309.99 309.99 309.99	Number of Installments 10 9 9 9
Quote           Number           35634           35626           35618           35600           35592	Name Jane Doe BC Renewal Test BC Renewal Test BC Renewal Test BC Renewal Test	Quoted By James Holden James Holden James Holden James Holden James Holden	Quoted Date           02/03/2021           02/03/2021           02/03/2021           02/03/2021           02/03/2021           02/03/2021           02/03/2021	Total Premium 1,200.00 1,509.99 1,509.99 1,509.99 1,509.99	Down Payment 204.00 309.99 309.99 309.99 309.99	Number of Installments 10 9 9 9 9 9
Quote Number	Name         Jane Doe         BC Renewal Test         BC Renewal Test	Quoted By James Holden James Holden James Holden James Holden James Holden James Holden	Quoted Date           02/03/2021           02/03/2021           02/03/2021           02/03/2021           02/03/2021           02/03/2021           02/03/2021           02/03/2021           02/03/2021	Total Premium 1,200.00 1,509.99 1,509.99 1,509.99 1,509.99 1,509.99	Down Payment 204.00 309.99 309.99 309.99 309.99	Number of Installments       10       9       9       9       9       9       9       9       9       9       9       9       9       9       9

## Tips

- Your login is the same as First InSite Enhanced<sup>™</sup> (your email address). If you're a new user, your login credentials will be emailed to you within 5 business days of training
- 2. After initial login you will be required to create a password. This password must be 8 characters and include numbers, special characters, lower and upper case letters
- 3. Replace any existing bookmarks with this URL: https://ficdn.first-quotes.com/Login
- Training guides, videos, and FAQs are available on our website – Visit First InSite Lite<sup>™</sup> tab

#### Contact us

1 888 232 2238

clientservices@firstinsurancefunding.ca

firstinsurancefunding.ca/contact-us